



2019 Annual Report

Quincy Asian Resources, Inc.

Immigrants Supporting Immigrants

QARI's mission is to foster and improve the social, cultural, economic and civic lives of Asians and other immigrants in order to benefit Quincy and its neighboring communities. Through collaborations and partnerships, we provide culturally competent services, such as workforce development, adult education programs, youth development, and cultural events as well as information and referrals to public or other community organizations.



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# LEADERSHIP

## BOARD OF DIRECTORS

### Chairman

**Paul Shaw**

ASPIRE Health Alliance

### Vice Chairman

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Kam Man Food

### Treasurer

**Dave Anderson**

WORK Inc.

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Wollaston Lutheran Housing

**David Chew**

Quincy Dairy Queen

**Lily Chu**

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Combined Jewish Philanthropies

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Claro Advisors, LLC

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South Shore Health

**Frank Santoro**

Quincy Public Schools

**Eric Snyder**

South Shore YMCA

**Glenn Tattrie**

South Shore Bank

**Lorraine Tse**

Sunshine Travel

**Jean Yang**

Tufts Health Plan

**David Zou**

Wentworth Institute of Technology

## ADVISORY COMMITTEE

**Dr. Deeb N. Salem, MD, FACP, FACC, FAHA**

Tufts Medical Center

**Alison O. Marshall, RN, M.S.N, FNP-C**

Boston College

**Steven Thompson**

Brigham and Women's Hospital

**Jovan Zuniga**

Randolph Department of Community Programs

**Michael Mullaney**

Former QARI's Youth Representative

## HONORARY COMMITTEE

**Mayor Thomas P. Koch**

City of Quincy, Massachusetts

**State Representative Tackey Chan**

Massachusetts House of Representatives

**Eugene Welch**

South Cove Community Health Center,

**Councillor Kenrick W. Clifton**

Town of Randolph, Massachusetts

## LEADERSHIP TEAM

President & CEO

**Philip Chong**

Vice President Administration & Finance

**Joanne Kelly**

Director of Adult Education

**Susan Bleakney, Ph.D.**

Youth Programs Manager

**Rockey Chan**

# MESSAGE

## FROM OUR CHAIRMAN & CEO



A handwritten signature in black ink that reads "Paul Shaw".

Dear Friends,

Quincy Asian Resources, Inc. (QARI) is proud to continue providing mission driven services and programs to the Asian and immigrant community in Quincy and the greater Boston area. During the past year, QARI increased its capacity to meet these social needs. Overall, our year has been defined by an evolution in quality and mobility of our outreach, all without compromising our integrity. In these moments of success, we are thankful for the support we receive from our colleagues, strategic partners, clients, volunteers, community members who have made these achievements possible.

In FY2019, we completed over 15,000 service transactions across the board, serving immigrant clients from Quincy and across Massachusetts through our Adult Education, Youth Development, Family & Community Services, and Workforce Enterprise programs. Additionally, our close partnerships with the City of Quincy and Quincy Public Schools have continued to provide pathways for many families and students to flourish. Recognizing the steady growth of immigrant needs in the North Quincy neighborhood, we responded by opening, with the support from South Shore Bank, our first street level community center that expands our family-oriented services and programs to new arrivals. Meanwhile, we have invested further resources into senior services, including outreach to elder populations living in Quincy Public Housing and field trips sponsored by Tufts Health Plan Foundation.



A handwritten signature in black ink that reads "Philip Chong".

Workforce Enterprise has become an innovative force that redefines social services delivery. After its initial launch in partnership with the MBTA/MassDOT, QARI has ventured into workforce initiatives in various sectors, such as healthcare, higher education, health insurance, fashion, and manufacturing. Workforce Enterprise partners with socially-oriented organizations looking to expand their impact and services in the growing immigrant community. These strategic partnerships are defined by QARI's onsite provisions of immigrant skill training and integrated social services. This unique initiative has helped QARI secure substantial funding from the EGL Foundation, which generosity returns to our philanthropic venture fund that empowers Asian and immigrant populations in achieving upward mobility.

After this incredible year, QARI renews its commitment to our clients and community by providing the same, high-quality services and programs with increased efficiency and sustainability. We are excited for new changes on the horizon and are grateful for the support of the City of Quincy, QARI staff, volunteers, and Board of Directors, clients, and community sponsors. As we reflect on our history, we take pride in our shared vision of immigrants helping immigrants.

**Paul Shaw**  
Board Chairman

**Philip Chong**  
President & CEO

# Family & Community Services



## PROGRAMS

- Walk-in Client Services
- Civic Engagement
- Healthcare Outreach & Educational Workshops
- Quincy Public Schools Central Registration Support
- Translation & Interpretation
- Senior Services & Field Trips
- Survival English Program For Seniors
- Free Tree Planting Program
- Public Transportation Assistance Program For Youth
- Free Tai Chi Class
- Community Tea Time Meeting

Our multilingual outreach services are a staple of our programming. They are designed to support immigrant families with culturally and linguistically competent services, connecting them with the information and resources that they need until they achieve self-sufficiency. Our team works very hard to provide individuals and their family members with various pathways to help them navigate all different issues and needs. For many newcomers to the area, QARI is one of their first stops. We help clients to understand and access such systems in healthcare, insurance, childcare, public school, finding jobs, tax assistance, food stamps, low-income housing, and many more. With deep ties to the local community, QARI is the "go-to" center for Asians and other immigrants. Known among the community by simply our street number, 1509, QARI has a reputation that leads clients to us: a friend says to a newly arrived friend, "Oh, go to 1509. They can help you with that!"

# OF CLIENTS SERVED  
**15,000+**

# OF REFERRALS MADE  
**150+**

CLIENT SATISFACTION RATE  
**98%**

**SPOTLIGHT**

Client's Name: Akila

Akila works in a Japanese restaurant. Every time Akila comes to QARI, he will bring food from the restaurant to the staff. It is a way to show his appreciation. QARI's Family & Community Services team has helped Akila by answering housing questions, translating letters, making phone calls, and getting college information for his son. Akila is always grateful to QARI services and the support we provide to him and his family.



*QARI's Healthcare Monday with Dr. O'Connell*



*"QARI's Family & Community Services team is always there for me whenever I have any problems, no matter how long it takes." --- Akila*



*Tea Time*

## CARING FOR SENIORS

With the continued support from our funders, including the Boston Foundation and Tufts Health Plan Foundation, QARI continues providing various services and programs to ensure our seniors are being taken care of. We have weekly outreach services to seniors in public housing to answer their questions and provide support to their needs. The Family & Community Services team plans and organizes free quarterly field trips, Survival English, Chinese painting, and tai chi classes for hundreds of seniors to maintain an active and engaging lifestyle. We also help our clients access free cancer screening in partnership with South Shore Health, Dana Farber, Brigham & Women's Hospital.

# OF  
SENIORS SERVED

300+

# OF SENIOR SERVICES  
HOURS PROVIDED

5,000+

## SCALING & MOBILIZING OUR SERVICES

Immigrants face many barriers including language, culture, transportation, housing, social economics, isolation, and healthcare for them to access various social and adult education services and programs. In order to scale and expand our outreach, we mobilize our services at different locations in partnership with our strategic partners, such as Quincy Public Schools, Quincy Housing Authority, Germantown Neighborhood Center, etc.

# OF  
SERVICE LOCATIONS

50+

# OF F&CS  
HOURS PROVIDED

7,500+





# Adult Education



## PROGRAMS

- English for Speakers of Other Languages (ESOL)
- Family Literacy Program
- Parenting Class
- Workplace Education Program
- Citizenship Education Program
- Survival English For Seniors
- Chinese Painting Class
- Chinese Language Class

The adult education program's mission is to provide adult immigrants with the literacy, language, and life skills needed to build self-sufficiency.

QARI is one of the largest providers of English for speakers of other languages (ESOL) with six levels of classes to meet the various needs of our community. We offer a variety of programs and options, including a free citizenship education program, a family literacy program in partnership with Quincy Public Schools, a Chinese language class in partnership with Eastern Nazarene College, and Survival English Programs for seniors. In 2019, we are excited to launch courses with classroom technology and online learning components, as well as a fully-online class for working immigrants to learn English at their own pace.

**450+**  
STUDENTS  
SERVED

**15,606**  
INSTRUCTIONAL  
HOURS

**Recent Satisfaction Survey ESOL and Family Literacy**

<b>4.7 / 5</b> Average rating	<b>97%</b> would like to take another class with the same teacher	<b>93%</b> reported the class helps them reach their goals
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## Immigrant Success Stories at QARI

Two active participants in QARI's Adult Education classes, as well as F&CS activities, are Liying Wang and Liang Tian. Liang and Liying arrived in the U.S. from China in August of 2018 with mixed feelings. "We came to the United States with conflicting feelings--on the one hand, we were very happy to be reunited with our daughter. However, because we were older, had a limited English foundation, and had little knowledge of American society...we also had a sense of loneliness and fear. We did not feel confident about life in the United States." Liang and Liying became involved in QARI classes shortly after their arrival in the U.S. Starting from level 0, a complete beginner English class, they have quickly progressed all the way through level 1. "Learning has helped us adapt to life problems, such as shopping in the store, taking the bus, and the subway." When asked to describe QARI's dedicated teachers, Liying and Liang had the following to say: "QARI's teachers are very good. They are very compassionate and patient with the students, just like close friends, inspiring us to overcome difficulties and study hard."

Liying and Liang are also active participants in QARI's F&CS activities. They have gained confidence and knowledge of the U.S. culture by attending free medical screenings, field trips to Boston, and more. "QARI is also the first social organization we contacted in the U.S...we met many new students and new friends at QARI. Most of them are from China, and there are also students from countries such as Vietnam and Brazil. We often party together, become friends, help each other, and gradually eliminate the strangeness of living in the U.S."

When asked about their favorite QARI memory, Liying and Liang recounted the following, "When I first signed up for QARI, I saw some senior people who were very old and had no English ability and were having some problems in their lives. QARI's teachers and staff were full of enthusiasm and patience in helping them solve their



problems. It makes me feel that there are no obstacles in our lives in a foreign country with QARI around. I really appreciate QARI, and want to thank QARI's teachers and staff, for your help and services. We learned the language through the QARI platform, improved our living ability, better understood the U.S. culture, and learned about the enthusiastic and happy American people, which enabled us to grow our confidence and strengthen our ability to live in the states. We love QARI, love the United States, and love QARI teachers." We hope to see many students continue to flourish in the way that Liying and Liang have blossomed in the QARI community!



ESOL Level 0 graduations

## ESOL

- Increased student completion rate to 85%
- Exceeded enrollment goals consecutively in each semester
- Increased the number of ESOL classes by 30% in FY19

## Other Highlights

- Promoted Susan Bleakney, Ph.D. to Director of Adult Education
- Expanded the Family Literacy program by 100% in partnership with Quincy Public Schools
- Launched Chinese program in partnership with Eastern Nazarene College in Summer 2019

## New in FY20

- Launching fully online ESOL programs
- Incorporating online instruction into all in-person ESOL classes
- Launching advanced ESOL class for students at Level 5 and above
- Providing more Family Literacy pathways for immigrant parents with low levels of English proficiency
- Expanding ESOL and Citizenship classes to Haverhill, Boston, and NYC with QARI's Workforce Enterprise partners
- Expanding ESOL class at QARI's North Quincy location



Teacher Aurela Zena helps students at the launch of QARI's Online ESOL class for one of our Workforce Enterprise partners



ESOL Level 3 students benefit from the use of Chromebooks in the classroom, as well as additional online instruction at home



*August Moon Festival: YSC Youth Volunteers*

# Youth Development

## PROGRAMS

- Youth Mentoring Program
- Youth Leadership Program
- College Preparation Workshops
- Career Readiness Program
- Youth Community Volunteering Program
- Scholarship Program

## Introduction

QARI's youth programs are designed to provide opportunities for QARI's Youth ServiceCorps volunteers and local youth in various nurturing pathways to develop their leadership and soft skills to be the next generation leaders. Throughout the last 9 years, thousands of youth have participated in our volunteer activities, leadership opportunities in our Boards and Reps, developmental workshops, and many much more. In order to continue with this mission, we have increased our program's reach into the community. Here are some highlights from the programs this year.

## Youth ServiceCorps (YSC)

There was 31 high school youth from North Quincy, Quincy, Braintree, Boston College, and other high schools serving as Youth Boards and Representatives. Our youth leaders strengthened QARI's relationships with partners like ACDC and CYI through collaborative projects focusing on engaging the immigrant community. They successfully launched multiple projects and workshops that educated and served the needs of YSC youth. They organized over 15 volunteer events ranging from our August Moon Festival to the Greater Boston Food Bank for our YSC youth. A total of 309 Youth ServiceCorps volunteers from more than 5 Massachusetts high schools invested 11,160 hours from June of 2018 to May of 2019 in our community.

309

Youth  
ServiceCorps  
Volunteers

11,160

Invested  
Hours

**Youth Spotlight:** Angel Kuang, Senior Braintree High School - Youth Representative Leader and U&I Mentoring Program

*"The organization itself gives youth an outlet to develop and do good in the community. I think in a way, peers see what we're doing as youth leaders, putting hours and hours in, and feel inspired."*

Angel was a 2018-2019 YSC Representative and U&I Mentor. She believes being a YSC leader helps connect their classmates with QARI and to join the YSC. She had opportunities to inspire youth to become leaders in the community because of her sacrifices. She is proud of her hard work in planning, training, and executing the necessary volunteering roles in the 2019 August Moon Festival. She hopes, as a YSC Board youth leader, implement new events and programs that will serve her high school peers. Angel hopes that the YSC will attract more youths who want to invest in the community.



*Greening the Gateway Cities Canvassing Volunteering Event*



*QARI Youth Scholarship Award Dinner*

## U&I Mentoring Program

The U&I Mentoring Program continued to refine and expand its content to meet the needs of the ELL immigrant youth in Central and Atlantic Middle Schools.

This fiscal year, U&I Mentoring program had its highest number of ELL middle school mentees participants. QARI successfully matched and placed 33 mentoring pairs. Both mentors and mentees gained developed their soft skills as their mentoring relationships matured over the school year. ELL middle school mentees gained self-confidence as they spoke in front of their peers, QPS faculty, and parents at the End of the Year Celebration. U&I mentors gained leadership skills, character building and learning the challenges immigrant youth face in a new environment.

# of Mentors  
and Mentees

66

# of Invested  
Hours

9,000+



U&I Mentoring Program: End of Year Celebration



U&I Mentoring Program: Team Bonding Game

**Youth Spotlight:** Victor Cao – Senior High Braintree High School – Transition Up and U&I Mentoring Program

*“The Transition Up program is helpful because they can practice their English, learn about the working world, and be more outgoing.”*

Victor Cao is a senior at Braintree High School. He participated as a U&I mentor and the Transition Up program. He recently transitioned out of Braintree High School's ELL program. He learned a lot about himself and gained experience in communicating with middle school youths and fellow mentors. Victor is now serving as a YSC youth leader representative in the Communications and Technology Branch.



U&I Mentoring Program: Academic Time



*Tony Liang, Fuji Group Guest speaking about his immigrant experience and being an entrepreneur*

## Transition Up Program

The Youth Department successfully launched Transition Up, a new pilot program in partnership with Quincy Public Schools and MassHire. Its goal is to assist low-income ELL high school students gain workforce, academic, and soft skills and help them get placed into summer internships. All eligible participants entered into paid or non-paid summer internships as well as receiving CPR and First Aid certification. Students transitioned out of ELL classes and continued to work part-time at companies where they had the internship.



*Transition Up Program: Financial Literacy Workshop*

## Looking Ahead

It is exciting to look forward to the new activities and changes happening in the Youth Development Department. We are focusing on integrating with the other departments, expanding our programs, and building new partnerships. One example is offering a once a month digital literacy class for adult ESOL students taught by YSC volunteers. Our youth will also be organizing civic engagement projects like pre-voter registration drives, 2020 Census activities, and encouraging Quincy homeowners to have free trees in their backyards.

Our U&I Mentoring Program is expanding to serve the ELL immigrant high school youth at Quincy High School as well as assisting Randolph High School to start their own version of the program. The department staff is strengthening our partnership with Eastern Nazarene College by collaborating and outreaching to the immigrant community.

# Workforce Enterprise



## INDUSTRY SECTORS

- Healthcare
- Higher Education
- Health Insurance
- Manufacturing
- Fashion



# Innovative Social Solution Provider in Social Services for Asians & Immigrants

Workforce Enterprise has become an innovative force in redefining social services delivery. After the initial launch in 2018 with MBTA/MassDOT, QARI has ventured into workforce initiatives in various sectors, including healthcare, higher education, health insurance, fashion, and manufacturing to scale QARI's services to more people and places of need. QARI partners with socially-oriented organizations looking to expand their impact and services in the growing Asian and immigrant community. Our services include onsite provisions of immigrant skill training and integrated social & adult education services.



# OF WORKFORCE OPPORTUNITIES OUTREACH  
**1,000+**

# OF INDUSTRY SECTORS REPRESENTED  
**5**

# OF SKILL TRAINING HOURS  
**400+**

## Sewing Operator Training Program

This four-day course prepares students to launch their career in the garment manufacturing industry.

- 95% of participants who complete the program get hired by our Workforce Enterprise partner
- Intensive program to introduce students the necessary knowledge and techniques relevant to the successful performance of job functions in the production sewing environment
- Students would be paid for participating in the four-day training on the 30th day when they are hired



# Workforce Enterprise Services Areas

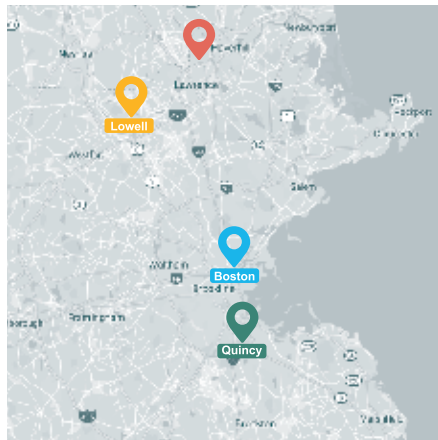
Quincy

Boston

The Merrimack Valley

Lowell

New York City



## Workforce Enterprise Services Include

- Outreach & Recruiting
- Workforce Training
- New Hire Onboarding
- Workplace English Training
- ESOL
- Citizenship
- Healthcare Workshop
- Financial Literacy
- Compliance Training
- Housing
- College Readiness Workshop
- Physical Activities
- Information & Referral
- Immigration



# Signature Events



## QARI Signature Cultural Events

QARI festivals are one of the largest volunteer opportunities for adults and youths to participate in the August Moon Festival and Lunar New Year Festival. These volunteers put in many hours that help to make the events possible by making decorations, distributing flyers and posters across the city, and doing arts and crafts with children and families.

**30,000+**

**ATTENDEES**

for QARI's  
Signature Events

**500+**

**VOLUNTEERS**

for  
All Events

## Save the Date

2020 QARI's Events

**Quincy Lunar New Year**

**Sunday, Feb 2, 2020**

**QARI Community Banquet**

**Friday, May 15, 2020**

**Quincy August Moon Festival**

**Sunday, Aug 16, 2020**

# 32nd Annual Quincy August Moon Festival

**BEST OF BOSTON**  
**2018**  
AWARDED BY BOSTON MAGAZINE

Best Street Festival



Quincy Asian Resources, Inc. (QARI) is proud to partner with the City of Quincy to host the 2019 August Moon Festival as Quincy's Signature Event for the month of August. This year marks the 32nd anniversary of the festival in Quincy, one of the largest August Moon Festivals in the Northeast, bringing together guests from all over Massachusetts for a celebration of culture and community spirit. QARI's August Moon Festival historically reaches an audience of well over 20,000 guests who gather to enjoy both traditional and contemporary performances, amusements and a taste of all around the world with street fare and samplings from local vendors and top restaurants.

The August Moon Festival returns to its street festival roots and will be showcased in its brand new Quincy Center location on Coddington Street. The event showcases several additions including an August Moon Remix featuring hip hop, rap and beatbox performances, as well as a petting zoo, gaming and virtual reality - there is something for everyone!

# 12th Annual Community Banquet

Hundreds of QARI's supporters came out to the 12th annual Community Banquet on May 17th for an evening of collaboration and community spirit. Congratulations to our honorees FoxRock Properties, Tony Liang, and Sandy Wong-Ng and to raffle winners. The sold out Banquet directly supports QARI's programs and services aimed to positively impact our underserved immigrant community, and provides QARI the resources it needs to support college sponsorships to the youth volunteers who support QARI's programs and events throughout their high school careers.



# 31st Lunar New Year

Thousands of guests came out to celebrate the QARI 31st Annual Lunar New Year Festival with incredible performances, awesome arts & crafts, cool vendor giveaways, contests and amazing food! It was a great day for community, culture, family, friends and FUN!

Many thanks to our elected officials for taking part in the day: Mayor Thomas P. Koch, Congressman Stephen Lynch, State Senator John Keenan, State Senator Walter Timilty, State Representative Tackey Chan, City Council President Brad Croall, Councilor at Large Nina Liang, Councilor at Large Noel DiBona, Councilor at Large Anne Mahoney, Ward 3 Councilor Ian Cain, Ward 4 Councilor Brian Palmucci, District Attorney Michael Morrissey, Sheriff Jerry McDermott, Quincy College President Michael Belotti.

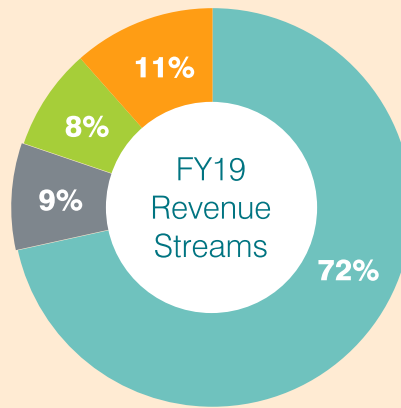


# FINANCIALS

## QARI FY19 Financial Results

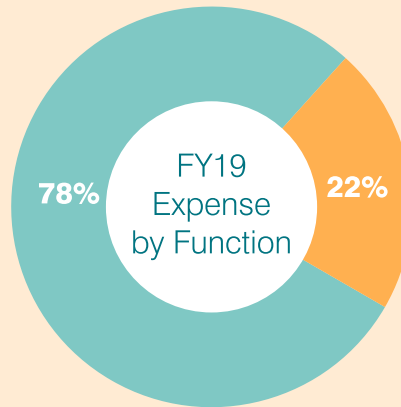
### Revenues

Gifts, Grants, Contributions	72%
Government Contracts	9%
Workforce Contracts	8%
Others: Program Tuition, Events, etc	12%



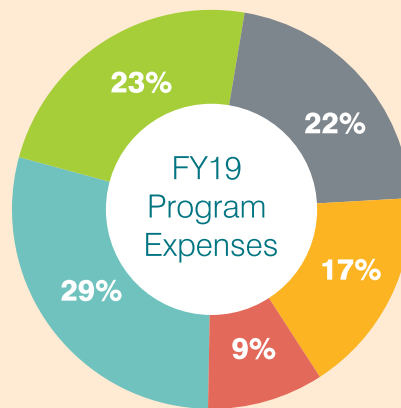
### Expenses

Program Related	78%
Administrative	22%



### Allocation of Expenses by Program Class

Cultural Events	29%
Adult Education	23%
Family & Community Services	22%
Youth Services	17%
Workforce Enterprise	9%



### QARI Net Assets at June 30, 2019

Unrestricted Net Assets	\$187,424	13%
Board Restricted Net Assets	\$150,000	11%
Temporarily Restricted Net Assets	\$1,078,306	76%

**Total Equity** \$1,415,730

### QARI FY19 Operating Budget

Operating Income	\$1,211,566
Operating Expense	\$1,143,716

**Operating Surplus** \$67,850



## LOOKING AHEAD

In 2021, QARI will be celebrating its 20th anniversary of the success and achievement in providing mission driven services and programs to the Asian and immigrant community in Quincy and the greater Boston area. In the upcoming year, we will launch our strategic visioning and comprehensive planning process for QARI 2025. We will engage a range of stakeholders through interviews, focus groups, surveys, and community research to better understand where QARI's strengths are and how the organization can continue to evolve to address gaps in services for our clients. We continue to work hard to evolve our services and programs to scale QARI's services to more people and places of need.

## SPONSORS

### INDIVIDUAL AND CORPORATE SPONSORS & DONORS

AARP Massachusetts	Brookdale Senior Living Solution	ExpRealty
Adams National Historic Park	C & C Company	Fernandez, Richard
AmazonSmile Foundation	Carney Hospital	First Choice Health Care
Arbella Insurance Foundation	Cashman Dredging & Marine Contracting	FoxRock Granite, LLC
ASC A+ Program	Cathay Pacific Restaurant	FoxRock Properties
AshRu & Co	Cha Time	Fr. Rich Wilson
Asian American Service Association	Chan, Brian	Frank Santoro
Aspire Health Alliance	Chan, Tackey	Gerald Koochier
Au, Joseph	Chang Shing Tofu, Inc.	Good Shepherd Community Care
Bamboo Garden Center	Chinese Baptist Church of Greater Boston	Guo, Jessica & Philip Chu
Bank of Canton	Christopher and Nancy Oddleifson	Hamel-Lydon Chapel and Cremation
Barbara and Mary Boulier	City of Quincy	Harvard Pilgrim HealthCare
Bauer House	Colonial Federal Savings Bank	Hitrons
Bayberry Café	Committee to Elect Ronald Mariano	Holmes Edwards
Beth Israel Deaconess Hospital-Milton	Committee to Elect Tackey Chan	HomeWorks Energy, Inc
Blue Harbor Dental	Costello, Steve	Hoye & Duane, PC
Boston Auto Group	Croes, Jennifer	Hu Law Office
Boston Badminton School	Dairy Queen	Huang, Amanda
Boston Bodhi Meditation	David Zou	Hung Gar Kung Fu Lion Dance Academy
Boston Chinatown Neighborhood Center	Derby Academy	IT Construction
Boston Foundation	DiVecchia, David	Janice Connolly
Boston Medical Center HealthNet Plan	Donaghue Insurance Agency	JC Architect PLLC
Boston Senior Home Care	Dove, Inc.	Jiaer Wu
Boston University Center for Professional Education	Driven Perfection	Joan Murray
Boston University Metropolitan College	EastWest Bank	Joanne Kelly
Boston Web Power	Eastern Bank	John Lu
Brenda Andrade	Eastern Nazarene College	John McCarthy
Brendan's Concessions	En Min Chen	JP Fuji Group
	Equitable Bank	



Kam Man Food, LLC  
Kathleen Lau Realty LLC  
Kelble, Donna  
Keohan Funeral Home  
Kerry Joyce  
Kerry Logan  
Kevin K Song, DMD, PC  
Kim Dever  
KYOCERA Document Solution New England  
LaGarde, Linda  
Lee, Gene  
Lee, Lily  
Lee, Nancy  
Leung, Tom  
Liang, Tony  
Liberty Bay Credit Union  
Lorna Rankin  
Lynne Lipinsky  
Macy's  
Magellan Health  
Manet Community Health Center  
Marion Canavan  
MassMutual  
McCarthy, Margaret  
MDC Management Co.  
Meyer, Madge  
Michele and Jason Rheaume  
Midtown Home Health Services  
Mimzee's Ice Cream & Concessions  
Mohegan Sun  
MountainOne Bank

Mullins, Michael  
Napoli Management Co.  
National Grid  
Needham Bank  
Norfolk District Attorney's Office  
Norfolk Sherriff's Office  
Oh My Tea  
Patricia Sullivan  
Paul and Geraldine Daly  
Paul Shaw  
Pennini, Janis  
Phyllis and Michael Horton  
Porter, Elizabeth  
Progressive Academics  
Q Smile, PC  
Quincy College  
Quincy Community Action Programs  
Quincy Health & Rehabilitation  
Rainbow Adult Day Health Center  
Richard D. Wilson  
Richard Doane  
Robert Fraser  
Roche Brothers  
Rockland Trust  
Rogeria Soares Lopes  
Sea Glass and Pearls  
Seed Music & Art Center  
Senior Whole Health  
Sharon Gamache  
Skoler & Dimarzio Orthodontics, LLC.  
Soleil Physical Therapy & Wellness, Inc.

South Cove Manor Nursing Home  
South Shore Bank  
South Shore Health  
South Shore Taco Guy, Inc.  
State Street Corporation  
Steward Health Care  
Stop & Shop  
Success Driving School  
Sunshine Travel  
Tam Phan  
Tara Haley  
Tate Isgrig  
Tattie, Glenn  
TD Bank  
Thai Hut  
The Brewster Company  
The Committee to elect Ian Cain  
The Marketing Store  
Thousand Buddha Temple  
Tigerway Prep  
Tim Quiquley  
Town Brook House  
Tremont Credit Union  
Tufts Medical Center  
United Healthcare Community Plan  
Vedic Botanicals  
Vivi Bubble Tea  
William Raveis Real Estate  
Wong, Sandy  
WORK Inc.  
Yee, David

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## PROGRAM FUNDERS

A. C. Ratschesky Foundation  
Asian Healthcare Foundation  
Aspire Health Alliance  
Bank of America, Deborah Noonan Fund  
Boston Foundation  
Brooks Brothers  
Chinese Progressive Association  
City of Quincy  
Comcast  
Comcast Foundation  
Coulter Foundation  
Eastern Bank Charitable  
Foundation  
Eastern Nazarene College  
EGL Charitable Foundation  
Fidelity Charitable Gift Fund  
First Literacy Foundation

FoxRock Granite, LLC  
Harold Brooks Foundation  
JP Fuji Group  
Kam Man Food Foundation  
Liberty Mutual Foundation  
Mass Census Equity Fund  
Mass Dept of Energy & Environment Affairs  
Mass Dept. of Elementary & Secondary  
Education  
Mass. Executive Office of Housing & Economy  
Massachusetts Cultural Council  
Mycottera Farm  
National Fire Protection Association  
Network for Good  
Norfolk District Attorney's Office  
Paul Shaw  
PayPal Charitable Giving Fund

Pho Countryside, Inc.  
Quincy Community Action Programs  
Quincy Public Schools  
South Cove Community Health Center, Inc.  
South Shore Bank  
South Shore Elder Services  
South Shore Mental Health Center, Inc.  
State Street Foundation, Inc.  
TD Charitable Foundation  
The Boston Foundation  
Town of Randolph  
Tufts Health Plan  
Tufts Health Plan Foundation  
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# Meet Our Team



**PHILIP CHONG**  
President & CEO



**JOANNE KELLY**  
Vice President, Administration & Finance



**SUSAN BLEAKNEY, Ph.D.**  
Director of Adult Education



**ROCKY CHAN**  
Youth Programs Manager



**DOTTIE MURPHY**  
Human Resources



**STEPHANIE KEENAN**  
Event Planner



**TERRIE CHAN**  
Healthcare Outreach Specialist



**RICKY CHING**  
Community Outreach Specialist



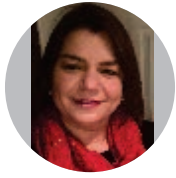
**CECILIA GUAN**  
NYC Operations Manager



**LETTY LIU**  
NYC Community Outreach Specialist



**CARMEN CHEN**  
Community Outreach Specialist



**HELOISA ARAUGO**  
Outreach Specialist  
Portuguese-Speaking Community



**DIANA RODRIGUEZ**  
Outreach Specialist  
Spanish-Speaking Community



**TINA HO**  
Youth Programs Assistant



**PAUL CHI**  
Youth Programs Coordinator



**ROB SHEPPARD**  
Grant Writer



**NANCY CHAMBERLIN, PHD**  
Grant Writer



**EMILY CANNER**  
Strategic Relations  
& Communications Specialist



**BIN WU**  
Adult Education Assistant



**PAUL GAGNON**  
Adult Education Teacher



**AURELA ZENA**  
Adult Education Teacher



**KIMLAN TRAN**  
Adult Education Teacher



**KAILEE ODELL**  
Adult Education Teacher



**JOSEPY "JERRY" BURRELL**  
Adult Education Teacher



**KE ZHAO**  
Adult Education Teacher

## LOCATIONS

### MAIN OFFICE

#### **Quincy Center**

1509 Hancock Street, Suite 209  
Quincy, MA 02169  
(617) 472-2200

### SATELLITE OFFICES

#### **North Quincy**

275 Hancock Street  
North Quincy, MA 02171  
(617) 472-2200

#### **Germantown Neighborhood Center**

366 Palmer Street  
Quincy, MA 02169  
(617) 376-1384

#### **Quincy YMCA**

79 Coddington Street  
Quincy, MA 02169  
(617) 479-8500

#### **WORK Inc.**

25 Beach Street  
Dorchester, MA 02122  
(857) 719-3595

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